

2018	# of Member Company U.S. Outlets as of 03/02/2018	% of Member Company U.S. Outlets to Total U.S. Outlets as of 03/02/2018
Retail Outlet Category		
Member Company Owned and Operated	3,032	2%
Member Company Lessee Dealer	193	0%
Member Company Non-Lessee / Contract / Open Dealer	1,905	1%
Member Company Branded Distributor / Jobber	47,986	32%
Total Member Company U.S. Outlets⁴	53,116	35%
Total 2017 U.S. Outlets³	150,000	
		% of Member Company U.S. Outlets to Total Member Company U.S. Outlets as of 03/02/2018
Total Member Company Outlets Offering Diesel⁵	28,732	54%

Member Company Owned and Operated	3,032
Member Company Lessee Dealer	193
Member Company Non-Lessee / Contract / Open Dealer	1,905
Member Company Branded Distributor / Jobber	47,986
Non-Member Outlets	96,884

	% of Member Company U.S. Sales to Total U.S. Sales ⁷ for 2017
Gasoline Sold in gallons (Retail + Wholesale)	51%
Diesel Sold in gallons (Retail + Wholesale)	31%

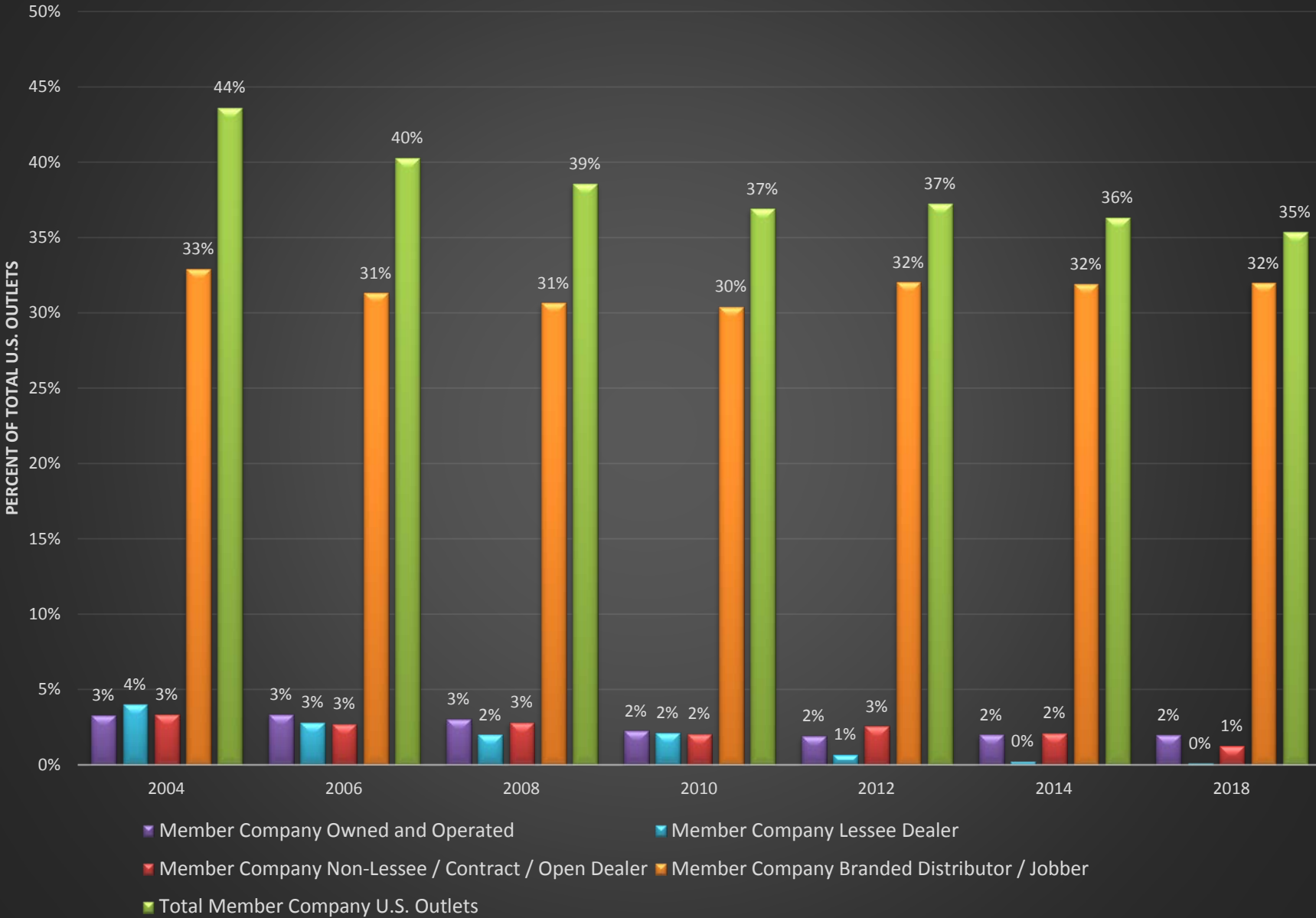
³ Source : National Association of Convenience Stores (NACS)

⁴ API Members: BP, Chevron, ExxonMobil, Marathon, Motiva, Phillips 66 & Shell

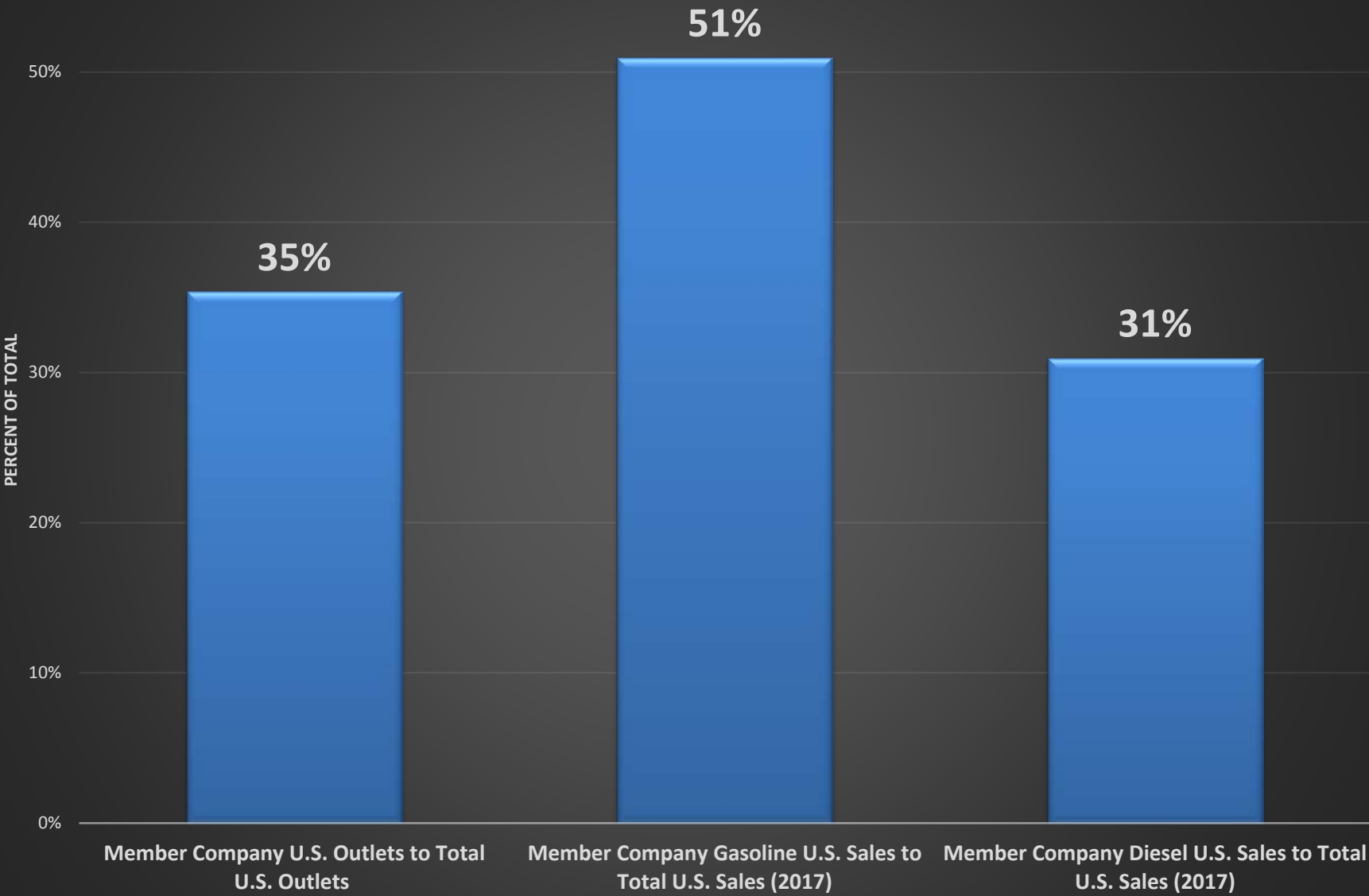
^{5 & 6} Number of outlets was estimated by several respondents and should be considered as "at most".

⁷ Source: EIA.

API Members' Representation of U.S. Fuel Market



API Members' Representation of U.S. Fuel Market



2018 Retail Outlets by Owner and Operation

